

## Uttarakhand exporters get inside knowledge

FIEO in association with the Industries Association of Uttarakhand organized an Export Management Development Programme (EMDP) at Dehradun from March 22-23, 2012. The event was supported by the Department of Industrial Development, Government of Uttarakhand. The programme was aimed at updating participants' knowledge with regard to various aspects of international trade which included Foreign Trade Policy, export documentation, market development assistance, role of banks in facilitating exports, information services related to WTO on technical barriers to trade and how to source buyers internationally.

Uttarakhand is now home to various large companies who have set up their manufacturing facilities in the state to take advantage of fiscal sops offered by it. It is necessary that the knowledge of the professionals in international trade should be upgraded on regular basis so as to be aware about the latest developments.

Mr Ajay Sahai, Director General & CEO, FIEO, explained to the participants about FTP, which plays a vital role in India's trade and the objective of the policy. He also informed about the various schemes under FTP like FPS, FMS, MLFPS and SFIS. Presentations on different topics were made by FIEO officials, including Mr Ashok Kumar, Dy. Director General, Mrs Priya Safaya, Jt. Dy. Director General, Mr C. Som, Director, Mr Vinod Pal, Director, and Mr H.C. Pant, Joint Director.

Mr Pankaj Gupta, President, Industry Association of Uttarakhand, was of the view that in order to address the problems of the exporting



Mr Ajay Sahai, DG & CEO, FIEO (centre) addressing the participants. On his right is Mr Pankaj Gupta, President, Industry Association of Uttarakhand and on left is Mr Manvindra Singh, Dy. DGFT.



RIGHT: The programme is in progress.

community, the updating of different rules and regulations concerning exports of the officials must be done at

regular interval. Mr Manvindra Singh, Dy DGFT, was also in the programme and responded to the queries. ■