

GLOBAL BUSINESS OPPORTUNITIES

BRAZIL

Baby Products

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TRADANLAYTICS

COUNTRY: GERMANY

Population: 81.7 million (estd. 2012)

Exchange Rate (Av): 0.72 (Euro:

us\$) **Region:** Europe

EXPORTS: \$1.408 trillion (2011)

MAIN ITEMS (2010) % of total

Machinery & transport equipment	47.3
Chemicals and related products	15.6
Food, drinks and tobacco	5.1
Raw materials	2.2

IMPORTS: \$1.198 trillion (2011)

MAIN ITEMS (2010) % of total

Machinery & transport equipment	35.5
Chemicals and related products	13.3
Mineral fuels, lubricants, and related materials	11.7

Leading export destinations 2010 % of total

France	9.5
The Netherlands	6.6
UK	6.2
Italy	6.2
Austria	5.9

Leading import destinations 2010 % of total

The Netherlands	13.4
France	7.9
China	7.8
Belgium	6.6
Italy	5.5

(Source: EIU)

Bilateral Trade Data

EXPORTS (In US\$ billion)

Year	2008-09	2009-10	2010-11
India's Exports to Germany	6.38	5.41	6.75
% growth	24.74	-15.27	24.87
% share in India's total exports	3.45	3.03	2.69

IMPORTS (In US\$ billion)

Year	2008-09	2009-10	2010-11
India's Imports from Germany	12.0	10.3	11.8
% growth	21.46	-14.06	15.25
% share in India's total imports	3.95	3.58	3.22

Source: DOC-NIC



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Admission Notice

DIPLOMA IN FOREIGN TRADE

(Commence from Aug 4th, 2012 at Niryat Bhawan)

FIEO in association with Birla Institute of Management Technology (BIMTEC) is conducting a Diploma Course in Foreign Trade with a limited batch of 20 for close interaction between speakers & participants. Out of 20 seats, only 9 seats are left. Registration is opened for working executives, exporters/ Importers, and for those who are planning to start their own Export-Import Business.

Diploma program is commencing from August 4, 2012 at Federation of Indian Export Organisations, Niryat Bhawan, Rao Tula Ram Marg, Opp. Army Hospital R & R, New Delhi-110057. Keeping in view the engagement of the participants, the course will be held on Saturdays and Sundays from 2.30 pm to 5.30 pm followed by high tea. Participants will be awarded Diploma Certificate on successful completion of the course which will be beneficial in the career advancement and equip those looking for their own venture in international trade.

FIEO with its rich experience in the field of trade and close support with the industry and Birla Institute with its academic excellence will provide a platform to sharpen your skills in the international trade. Expert faculties will give detailed presentations/lectures/case study and practical knowledge in the following areas:

- ◆ India's Foreign Trade
- ◆ Export Marketing
- ◆ Marketing Through Internet
- ◆ Export Import Documentation and Procedures
- ◆ International Shipping and Logistics
- ◆ Export financing and Managing Foreign Exchange Risks

Course fee: Rs 35,000/- which include course material, presentations, case study, diploma certificate, hosting profile In FIEO website accessible to leading business houses in India. The last date for submission of Fee is 15th July 2012.

Application along with brochure is available with FIEO. You can send your request to Shri Mohit Hans at FIEO or E-mail at mohithans@fieo.org and send filled form along with registration fee by DD of Rs.500/- (Rs Five Hundred only) in favor of "Federation of Indian Export Organisations" payable at New Delhi.