ISO 9001:2015

FEDERATION OF INDIAN EXPORT ORGANISATIONS
(Set-up by the Ministry of Commerce, Government of India)

Charting a brighter course for the Indian Exporter
FIEO STANDS COMMITTED TO CREATE AN IDEAL ENVIRONMENT FOR INDIAN EXPORTS TO FLOURISH IN THE GLOBAL MARKET

ABOUT FIEO

- Apex body of the Export Promotion Councils, Commodity Boards and Export Development Authorities in India.
- Set up by the Ministry of Commerce, Government of India.
- Provides the crucial interface between international trading community of India & the Central/ State Governments, financial institutions, ports, railways, surface transport and agencies involved in export trade facilitation.
- FIEO is the nodal agency for the promotion of exports in the logistics & professional services sectors.
- Directly and indirectly serves the interests of over 100,000 exporters in the country.
- FIEO's direct members contribute more than 70% of India's exports.
- ISO 9001:2015 certified organization ensures high quality service to its members and associates.
- FIEO represents exports sector in the "Board of Trade", the highest advisory body on foreign trade set-up by the Ministry of Commerce & Industry. It provides inputs on policy formulation to the DGFT on foreign trade policy, to the CBEC on customs & GST authorities on GST policies, to the RBI on banking regulations, to the Ministry of Finance on budget.
- FIEO is a member of the Council for Trade Development and Promotion, chaired by the Honorable Commerce and Industry Minister. It undertakes studies aimed towards export promotion.

MEMBERSHIP GROWTH

Set-up in 1965

- 2013-14 (15606)
- 2014-15 (17393)
- 2015-16 (18952)
- 2016-17 (21604)
- 2017-18 (26289)

MEMBERSHIP BENEFITS

- FIEO is the only body that offers one registration for multi-products & multi-services.
- Issues RCMC (Registration-cum-Membership Certificate) to avail benefits under the Foreign Trade Policy.
• Issues visa recommendation letter for business visits abroad.
• Issues Certificate of Origin—Non-Preferential, APTA, SAPTA which is required by many countries as a proof of origin of goods.
• Provides opportunity to avail financial benefit under MAI scheme with MDA airfare component for participating in exhibition and trade fairs aboard.
• Facilitates redressal of exporters’ problems by taking them up with the concerned authorities and through continued well documented systematic follow-up of each issue.
• Provides opportunity to members to interact and discuss with experts on issues relating to international trade and clarification on export policy matters.
• Provides 24x7 exposure to FIEO members across the globe through the FIEO website.
• Provides online platform to its members.
• Access to trade enquiries/trade leads on regular basis.
• Assistance on how to export.
• Keeps members posted with latest development in the international trade sector through continuous e-mailers and also through the – Members Area – of the website.
• Provides access to comprehensive database and research papers published by FIEO.
• Publishes weekly e-bulletin – INTRADE that gives latest information on WTO, Banking, GST, Taxation & Export Policy.

THE INDIAN TRADE PORTAL – www.indiantradeportal.in

FIEO has developed and maintains the Indian Trade Portal www.indiantradeportal.in on behalf of the Ministry of Commerce, Government of India, providing key information on:
• MFN/Preferential tariff of 87 Countries.
• Rules of Origin to get preferential access to targeted markets under Trade Agreements concluded by India.
• Global trade and tender queries.
• 13000+ Sanitary and Phyto-Sanitary (SPS) measures and Technical Barriers to Trade (TBT) of 87 markets categorised under – Labelling & packaging requirements, Regulatory standards, Pesticide MRLs, Food Additive, Specific, etc. for every product.
• Alerts on SPS-TBT Measures with option for trade and industry to submit their representation.
• Search & identify ITC (HS) code of a product. Identify corresponding ITC (HS) code of products in other countries.
• Item-wise Goods & Services Tax (GST) rates of India.
• Item-wise rates of Merchandise Exports from India Scheme (MEIS), Duty Drawback & Interest Equalisation Scheme Rates.
• Item-wise Export and Import Policy conditions of India.
• Import statistics of 87 countries and India’s contribution in their imports.
• Free Business tool to Search, Select and Send business queries to Indian suppliers (data of around 80,000 companies from various industry sectors).
• India’s Export related Acts & Export procedure know-how.
• Monthly e-bulletins on (i) SPS Focus (ii) TBT Focus provides updates on global SPS and TBT measures. Free subscription.
• Frequently Asked Questions on How to Export, Export Promotion Schemes, Banking, Customs, GST, Trade Agreements etc.
• Free SMS (only on India numbers)/E-mail (global) alerts on the updates on portal – Tariff, SPS/TBT matters, Item-wise Export-Import policy conditions of India, GST, MEIS, Duty Drawback, Interest Equalisation Scheme Rates.
• FIEO also undertakes sector-specific research and analysis programs on trade, commerce and exports.

HELPING MEMBERS WIN IN GLOBAL MARKETS
• FIEO organizes Indian exporter participation in international trade fairs/exhibitions & buyer-seller meets in India & abroad:
  - China Import & Export Fair (Canton) Fair, Phase 1 & Phase 3 in China.
  - International Sourcing Expo in Melbourne, Australia.
  - Tehran International Industry Exhibition in Tehran, Iran.
  - South & Southeast Asia Commodities Expo & Investment and Trade Fair at Kunming, China.
  - Big Show Oman in Muscat, Oman.
  - Singapore International Shopping Festival, Singapore.
• Has MOUs with over 90 trade associations across the globe to support its members.
• Provides buyer’s data to its members. FIEO is an Enterprise Europe Network India partner. The network is the world’s largest business and innovation support network-625
organizations from 62 countries & over 4000 experts & technology transfer practitioners are part of the network.

- Through its website FIEO provides a platform to buyers abroad to search, identify and communicate with FIEO members at zero cost.
- The network provides information about industrial rules & regulations, standards, certification requirements & customs matters.

FREE SUBSCRIPTION TO PUBLICATIONS
The members are automatically subscribed to all regular publications of FIEO:

- Monthly bulletin “FIEO News” which covers information on various programmes organized by FIEO and information on the latest happenings in the international trade front.
- Weekly bulletin “INTRADE Update” covering weekly information on trade policy, WTO, banking and taxation.
- Monthly e-bulletins “Global Business Opportunities” listing the global business and technology opportunities.

SERVICES THROUGH PARTNERS
FIEO enters into MoU with various organizations from time to time to provide services to its members:

- eBay- to setup online store on the marketplace for a period of 6 months at zero cost.
- Jet Airways discounted domestic/international fares on economy/business class.
- MAH International offers no up-front charges for debt recovery and other services.
- Has MoU with CRISIL for Credit Rating of companies.

RECOGNITION AND ENCOURAGEMENT TO EXPORTERS AND EXPORT FACILITATORS

- FIEO confers “Niryat Shree” and “Niryat Bandhu” awards to its exporters and export facilitators respectively for their outstanding performance in exports.
- FIEO also confers State Export Excellence awards to members representing their respective regions.
Wednesday 3:00 p.m. to 5:00 p.m. (IST) with Dr. Ajay Sahai, Director General & CEO, FIEO on International Trade Issues and Policy Clarifications.

Thursdays 3:00 p.m. to 4:00 p.m. (IST) with Mr. Daniel Christen, MSc (Law), Deputy Director & Legal Counsel, MAH International, for FIEO on Profit vs. Risk in Trade, Troubleshooting open bills, Lowering your export risk et al.

NATIONAL TOLL FREE EXPORT HELPLINE NUMBER
1800-121-9000

- Helps entrepreneurs deciding to start international trade.
- Provides step by step guide on how to begin exports.
- Guidance on resolving issues on policy and procedures pertaining to DGFT, GST, customs, banking et al.

SMS FIEO TO 56677 FOR A CALL BACK FROM FIEO

FOLLOW US ON

Our twitter handle @FieoHq https://www.facebook.com/fieohq

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